

**RFP Number:** ..... 05052017-1400  
**Title:** ..... Wide Area Network / Internet Access  
**Issue Date:**..... March 30, 2017  
**Proposals Due No Later Than:** ..... May 5, 2017, 2:00 PM EST  
**Location for Receipt of Proposals:** ..... 16261 Richmond Turnpike, Bowling Green, Virginia 22427

**Inquiries:** Questions which may arise as a result of this solicitation may be addressed to Wade Murray, Office of Technology Services, at 804-633-5088 extension 1105, or by email to [wmurray@ccps.us](mailto:wmurray@ccps.us). Inquiries must be received at least seven (7) business days prior to the due date in order to be considered. Contact initiated by an Offeror concerning this solicitation with any other School Board representative, not expressly authorized elsewhere in this document, is prohibited. Any such unauthorized contact may result in disqualification of the Offeror from this transaction.

## Responses to Questions #04242017

**Have any dates changed since the rescheduled site visits?** No dates have changed except for the site visit date.

**Are there any data centers at the schools?** The high school has servers.

**Do the schools need third-party project manager services?** No.

**Are routers / switches / firewalls provided by schools or vendor?** Leased or lit fiber proposals must light the fiber.

**In looking over the School Board’s RFP I noticed that one of the requirements (page 6, second bullet) is to provide Layer 3 routing and QOS. We do provide QOS but only provide Layer 2 routing over our network. Would the school board consider a proposal with Layer 2 service?** This may be required by some proposal’s choice of technology. It may not be necessary if your technology ensures highly reliable VoIP, data, and video.

**Do all sites need building penetrations?** Yes.

**Do all sites have drop tile ceiling?** Yes.

**What brand network switches do the schools use?** Cisco and Ubiquiti.

**Who is the current provider of leased fiber WAN services and who is the current provider of internet access services?** Unite Private Networks is the current provider of leased fiber WAN services and internet access services.

**Are any of the school buildings antiquated? When was the last building constructed?** All school buildings are antiquated. LCES is the newest facility, being built ~10 years ago.

**What will school servers look like?** 1 telecom rack. Up to 4U of available rack space provided by schools.

**Is e-rate required?** Yes.

**Will you share site-visit sign in sheets?** Yes. See next page.

Site-visit sign-in sheet:

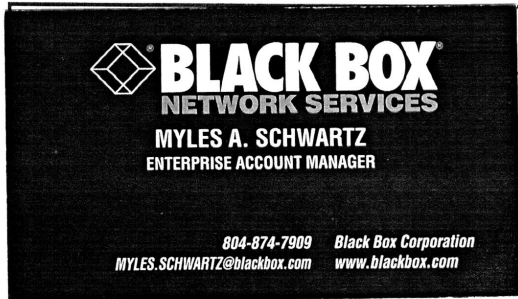
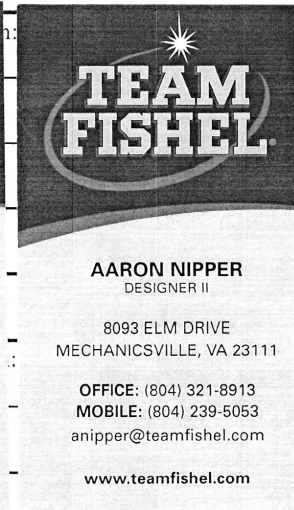
**Caroline County Public Schools**

Caroline County, Virginia

**Facilities Site Visit**

April 19, 2017 1:00 PM

Complete Legal Name of Firm: <i>Computer Cabling + Telephony Services, Inc.</i>
Your Name: <i>Daniel Beam</i>
Telephone: <i>540-820-5401 (c) 540-820-5252 (c)</i>
Email: <i>Daniel.Beam@cts1.com</i>



Email: \_\_\_\_\_

Complete Legal Name of Firm:	Complete Legal Name of Firm:
Your Name:	Your Name:
Telephone:	Telephone:
Email:	Email:

Complete Legal Name of Firm:	Complete Legal Name of Firm:
Your Name:	Your Name:
Telephone:	Telephone:
Email:	Email: